By Council Members Griffin, Brancatelli and Kelley (by departmental request)

AN EMERGENCY ORDINANCE

Authorizing the Director of Economic
Development to enter into a Tax Increment
Financing Agreement with Fairfax Renaissance
Development Corp., and/or its designee, to
partially finance the development of the
Innovation Square mixed-use neighborhood
project located on the west side of East 105th
Street; to provide for payments to the Cleveland
Metropolitan School District; and to declare
certain improvements to real property to be a
public purpose.

WHEREAS, under Section 5709.41 of the Revised Code, improvements to real property may be declared to be a public purpose where fee title to the real property was, at one time, held by the City of Cleveland and the real property is then leased or conveyed by the City; and

WHEREAS, pursuant to Ordinance authority, the City will have duly entered into the chain of title for the Property which is more particularly described in this ordinance (the "Real Property") pursuant to the requirements of Section 5709.41 of the Revised Code prior to the passage of this ordinance; and

WHEREAS, the Real Property is to be developed in accordance with the Cleveland 2020 Citywide Plan, a copy of which is placed in **File No. 702-2021-A**; and

WHEREAS, under Section 5709.41 of the Revised Code , the improvements declared to be a public purpose may be exempt from real property taxation; and

WHEREAS, under Section 5709.41 of the Revised Code, the owners of the improvements may be required to make annual service payments in lieu of taxes that would have been paid had the improvement not been exempt; and

WHEREAS, under Section 5709.41 of the Revised Code, the exemption may exceed 75% of the improvements for up to 30 years when a portion of the service payments so collected are distributed to the Cleveland Metropolitan School District ("District") in an amount equal to the amount the District would have received had the improvement not been exempt; and

WHEREAS, the District has been notified of the intent to enter into the agreement authorized by this ordinance in compliance with Sections 5709.41(C)(4) and 5709.83 of the Revised Code; and

WHEREAS, this ordinance constitutes an emergency measure providing for the usual daily operation of a municipal department; now, therefore,

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF CLEVELAND:

Section 1. That the improvements to be constructed by Fairfax Renaissance Development Corp., and/or its designee, ("Redeveloper"), are declared to be a public purpose for purposes of Section 5709.41 of the Revised Code (the "Improvements"). The Real Property is more fully described as follows:

Parcel No. 1

PPN: 121-18-032

Address: East 105th Street, Cleveland, Ohio 44128

Parcel No. 2.

PPN: 121-18-033

Address: 2240 East 105th Street Cleveland, OH 44106

Parcel No. 3.

PPN: 121-18-034

Address: 2242 East 105th Street, Cleveland, OH 44106

Parcel No. 4.

PPN: 121-18-035

Address: 2244 East 105th Street, Cleveland, OH 44106

Parcel No. 5.

PPN: 121-18-036

Address: 2250 East 105th Street, Cleveland, OH 44106

Parcel No. 6.

PPN: 121-18-037

Address: 2251 East 103rd Street, Cleveland, OH 44106

Parcel No. 7.

PPN: 121-18-038

Address: 2251 East 103rd Street, Cleveland, OH 44106

Parcel No. 8.

PPN: 121-18-039

Address: 2245 East 103rd Street, Cleveland, OH 44106

Parcel No. 9.

PPN: 121-18-040

Address: 2241 East 103rd Street, Cleveland, OH 44106

Parcel No. 10.

PPN: 121-18-041

Address: 2239 East 103rd Street, Cleveland, OH 44106

Parcel No. 11.

PPN: 121-18-042

Address: 2235 East 103rd Street, Cleveland, OH 44106

Parcel No. 12.

PPN: 121-19-071

Address: 2268 East 105th Street, Cleveland, OH 44128

Parcel No. 13.

PPN: 121-19-072

Address: 2262 East 105th Street, Cleveland, OH 44106

Parcel No. 14.

PPN: 121-19-073

Address: 2263 East 103rd Street, Cleveland, OH 44106

Parcel No. 15.

PPN: 121-19-074

Address: 2232 East 105th Street, Cleveland, OH 44106

Parcel No. 16.

PPN: 121-19-075

Address: 2259 East 103rd Street, Cleveland, OH 44106

Parcel No. 17.

PPN: 121-19-076

Address: 2263 East 103rd Street Cleveland, OH 44106

Parcel No. 18.

PPN: 121-19-077

Address: Vacant Land - East 103rd Street, Cleveland, OH 44106

Parcel No. 19.

PPN: 121-19-078

Address: 2267 E 103rd Street, Cleveland, OH 44106

Parcel No. 20.

PPN: 121-19-151

Address: East 105th Street, Cleveland, OH 44106

Parcel No. 21.

PPN: 121-19-154 Address: Vacant Land

Parcel No. 22.

PPN: 121-18-159

Address: 2250 East 105th Street, Cleveland, OH 44106

Section 2. That one hundred percent (100%) of the Improvements are declared exempt from real property taxation for a period of thirty years, effective and commencing the first year the value of the Improvements are reflected on the tax duplicate; and that in no event shall the exemption period extend beyond 2054. The terms of the agreement, which shall not be materially changed without further legislative action by Council, will be as follows:

DEPARTMENT OF ECONOMIC DEVELOPMENT EXECUTIVE SUMMARY

Project: Innovation Square

Address: E. 105th St. at Frank Avenue

Ward: 6

As part of the development of the Opportunity Corridor and the Innovation Square/New Economy Neighborhood areas around E. 105th Street in the Fairfax neighborhood, Fairfax Renaissance Development Corp. has been leading a collaborative effort with McCormack Baron, a development group headquartered in St. Louis, to develop a residential building located on the west side of E. 105th Street on property largely owned by the City. Fairfax and the developer have formed a joint venture where Fairfax will receive a portion of the management and ownership interest in the property.

The project will consist of 80 units (20 450sf studios, 44 675sf 1BRs, and 16 1,000sf 2BRs). 56 units (70%) will be market rate and 24 units (30%) will be workforce housing, with eight each priced at 75, 85, and 95% of AMI. Along with the neighboring development of the Meijer grocery store, this will be the first attempt to develop market-rate and workforce housing at scale outside of the downtown, University Circle and Near West side markets.

The development faces several challenges. First, market rents are not expected to reach the levels that have been reached in the hotter markets of the City and thus cannot subsidize the lower "workforce" rents. Second, because the project is not "affordable", it is not eligible for LIHTC or a similar subsidy. Third, construction costs continue to increase during the COVID pandemic. Fourth, they have approximately \$1,000,000 in site preparation costs as a result of foundations and geotechnical issues.

To assist with this project, the Department has recommended a <u>non-school</u> TIF and a \$2,000,000 development loan.

Loan Terms

Term: 30-Years

Interest Rate: 0%, Years 1-10

2%, Years 11-30

Amortization: 20 Years, Starting in Year 11

Collateral: Shared Subordinate Position with County and Foundations

Est. TIF Value: \$481,000

Estimated Sources & Uses

SOURCES		USES	
PNC Bank Loan	\$2,600,000	Acquisition	\$750,000
Cleveland Clinic Loan	\$10,000,000	Hard Construction	\$19,020,000
PNC Bank OZ Equity	\$8,100,000	Soft Costs	\$5,900,000
Philanthropy	\$650,000	Predevelopment	\$1,000,000
(Gund/CLE Fdns)		Costs	
City of Cleveland Loan	\$2,000,000		
(Backed by TIF)			
Port Authority Capital	\$320,000		
Lease			
Developer Equity	\$1,000,000		
County*	\$2,000,000		
TOTAL	\$26,670,000	TOTAL	\$26,670,000

Community Benefits:

- Chapter 187 Applies
- Chapter 188 Applies
- Project will be Prevailing Wage

Section 3. That, under Section 5709.41 of the Revised Code, Redeveloper, or the owners of the Improvements, shall make service payments for a period of thirty years in lieu of the exempt taxes to the Cuyahoga County Fiscal Officer or Treasurer, or designee; the payments shall be charged and collected in the same manner, and shall be in an amount not less than the taxes that would have been paid had the Improvements not been exempt from taxation.

Section 4. That a portion of the service payments collected under this ordinance shall be distributed by the Cuyahoga County Fiscal Officer or Treasurer, or designee to the Treasurer of the District in the amount of the taxes that would have been payable to the District had the Improvements not been exempt from taxation.

Section 5. That the Director of Economic Development is authorized to enter into an agreement or agreements with Redeveloper to provide for the exemption and service payments described in this ordinance, including agreements securing the payments described in this ordinance, which agreement or agreements shall contain those terms contained in this ordinance.

Section 6. That when applicable under Section 5709.43 of the Revised Code, there is established an Urban Redevelopment Tax Increment Equivalent Fund into

which shall be deposited Service Payments in Lieu of Taxes ("PILOTS" or "Service

Payments") that shall be used for financing the public purpose Improvements including

project debt service, bond payments, and reimbursement of project construction costs,

or for other economic development purposes as determined by the Director of Economic

Development.

<u>Section 7.</u> That it is found and determined that all formal actions of this

Council concerning and relating to the passage of this ordinance were adopted in open

meetings of this Council, and any of its committees that resulted in formal action were

in meetings open to the public in compliance with the law.

<u>Section 8.</u> That the contract or contracts authorized by this ordinance shall be

prepared by the Director of Law.

Section 9. That this ordinance is declared to be an emergency measure and, provided it receives the affirmative vote of two-thirds of all the members elected to

Council, it shall take effect and be in force immediately upon its passage and approval by the Mayor; otherwise it shall take effect and be in force from and after the earliest period

allowed by law.

SMa:nl

8-18-2021

FOR: Interim Director Ebersole

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Ord. No. 702-2021

[File No. 702-2021-A]

By Council Members Griffin, Brancatelli and Kelley (by departmental request)

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REPORTS and referred to DIRECTORS of Economic Development,
City Planning Commission, Finance, Law;
COMMITTEES on Development Planning and Sustainability, Finance

		CITY CLERK
READ SEC	OND TIME	
		CITY CLERK
READ THI	RD TIME	
		PRESIDENT
		CITY CLERK
APPROVE	D	
		MAYOR
Recorded Vol. 108	Page	
Published in the City Record	_	
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REPORT after second Reading

	ASSAGE RECOMMENDED BY COMMITTEE ON ELOPMENT, PLANNING AND SUSTAINABILITY	
FILED WITH COMMITTEE		

	PASSAGE RECOMMENDED BY COMMITTEE ON FINANCE	
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