

Department of Port Control

Ordinance No.: 82-2019

Business Development & Management

EXECUTIVE SUMMARY

The Department of Port Control is requesting authority to enter into a Lease By Way of Concession with Alclear, LLC, dba CLEAR for the installation, maintenance, and operation of up to fifteen kiosks located at the security checkpoints and for administrative support space at Cleveland Hopkins International Airport, for a period of five years, with one five-year option to renew, which shall require additional legislative authority.

Background/Purpose:

Established in 2014 and based in New York City, CLEAR was created to offer members a safe, secure alternative to waiting in security checkpoint lines at U.S. airports and other venues. Currently CLEAR operates in 27 U.S. airports, 50 Delta Sky Clubs, and 14 non-traditional venues such as stadiums and arenas. When presenting your airline boarding pass and a quick retina and fingerprint scan to verify your identity, a CLEAR agent will then escort you to the front of the queue and present you to a TSA ticket/identification checking officer to verify a match. After that you will be inserted into the next available screening position. CLEAR is also deploying their services currently to Hertz for expedited rental and check out of vehicles. CLEAR enjoys the full support of the Transportation Security Administration and Homeland Security. CLEAR at CLE will also employ between twenty (20) to thirty (30) staff for guest service assistance and management. CLE will be the first airport in the state of Ohio to offer this service. The closest airport currently deploying the CLEAR technology is Detroit Metropolitan Wayne County (DTW). As this will be a new service offered at CLE, there are no local contracts currently in place.

Scope:

The following are provisions to be contained in the lease agreement:

- (A) The leasehold premises shall be minimal square feet footprint of space located at Cleveland Hopkins International Airport for the CLEAR kiosks and approximately 500 square feet of administrative support space.
- (B) The premises will be used for the purpose of providing and operating a membership-based, biometric identification system line expediting service. This includes processing kiosks at the South and Central security checkpoints, and administrative support space.
- (C) The lease by way of concession fee paid to CLE will be 10% of all revenues realized for membership fees and other ancillary fees.

Justification /Urgency:

The Lease by way of Concession is necessary to allow CLEAR to operate at Cleveland Hopkins International Airport.

Anticipated Cost:

None

Schedule or Term of Contract:

The Department is requesting an initial term of five (5) years, with one (5) five year option for renewal, the option subject to additional legislative approval.

Current Contract:

N/A

Total number of employees – 0 – Not on site yet