

Department of Port Control

Ordinance No.: 1370-18

Marketing & Air Service Development

EXECUTIVE SUMMARY

The Department of Port Control is requesting authority to exercise the second option to renew Contract No.: PS2017-18 with Accenture LLP fka Seabury Airline Planning Group, LLC., to provide air and cargo service consulting and advising services for the Department of Port Control.

Background/Purpose:

On October 24, 2016, Cleveland City Council adopted Ordinance No. 1030-16 authorizing the Director of Port Control to employ one or more professional consultants to provide air and cargo service consulting and related services. On February 15, 2017 the Department entered into a contract for a term of one (1) year with three (1) one-year options with Accenture Seabury Airline Planning Group, LLC.

Ordinance No. 1030-16 provides that the second of the one-year options to renew shall not be exercised without additional legislative authority. The Department is desirous of exercising the second of the one-year options.

Scope of Work:

To provide professional consultant support for growing commercial air services for Cleveland Hopkins International Airport and the growth of corporate aviation at Burke Lakefront Airport.

Justification/Urgency:

The current contract for these services will expire by its terms February 14, 2021.

Anticipated Cost:

N/A

Schedule or Term of Contract:

One year with three one-year options for renewal. The second of the one-year options to renew shall not be exercised without additional legislative authority.

Current Vendors/Contracts:

Vendor Name	Vendor Address	Contract No.
Accenture Seabury Airline Planning Group	1919 Gallows Rd, Ste 550 Vienna, VA 22182	PS 2017-18

Employee Demographics:

No. of Employees: 24

No. Female: 2

No. Minority: 2

No. City of Cleveland Residents: 0