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City of Cleveland
Justin M. Bibb, Mayor

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July 31, 2025

The Honorable Blaine Griffin
President, Cleveland City Council
601 Lakeside Avenue
Room 220
Cleveland, OH 44114

The Honorable Kris Harsh
Chair, Mayor's Appointment Committee
601 Lakeside Avenue
Room 220
Cleveland, OH 44114

Dear Council President Griffin and Chair Harsh:

Per Ohio Revised Code 5709.85 (A)(1), I am writing to appoint Dione Alexander to the City of Cleveland Tax Incentive Review Council (TIRC) for an open seat as a public member to the council.

Ms. Alexander is the President of Village Capital Corporation (VCC), a leading community development financial institution (CDFI), is responsible for advancing VCC's mission of investing in underserved neighborhoods in Northeast Ohio. In this capacity, she attracts talent, capital, and innovation to support lending to real estate projects that increase neighborhood vibrancy and economic opportunities. Prior to joining VCC, Ms. Alexander served as a Principal of RoundBox Consulting, an impact solutions consulting firm dedicated to the philanthropy, nonprofit, and community/social finance sectors. She previously served as the V.P. of the Midwest Region and the V.P. of National Capital Asset Development for Nonprofit Finance Fund ("NFF"), a national CDFI. Ms. Alexander has also held executive level positions in banking and the public sector. She is a graduate of the School of Business and Industry at Florida A & M University and the Graduate School of Banking at Louisiana State University.

I am pleased to nominate Ms. Alexander for appointment. Her CV is attached. Any questions may be directed to Tom McNair, Director of Economic Development, at (216) 664-2832 or via email at tmcnair@clevelandohio.gov.

Sincerely,

Justin M. Bibb
Mayor | City of Cleveland

Dione Rochelle Alexander

[redacted]
www.linkedin.com/in/Dione1

CAREER HISTORY

President, Village Capital Corporation (VCC), *2016 to present*
Sr. Vice President of Lending, Village Capital Corporation, *2014 to 2016*
(community development financial institution)

-Responsible for the leadership and development of human, financial, and knowledge, and social capital needed to deploy investments to catalytic commercial real estate projects and small businesses in northeast Ohio. Co-creator of emerging developer training and accelerator programs.

Principal, RoundBox Consulting, *2013 to present*
(independent consulting practice for social benefit organizations)

-Provided social impact investing program design and training to philanthropies and strategic, growth, and financial planning to nonprofits.

Vice President-Midwest Region, Nonprofit Finance Fund (NFF), *2006 to 2013*
(nonprofit advisory services firm and community development financial institution)

-Responsible for launching, staffing, and managing the regional office of a national community development financial institution focused on nonprofit organizations

Department Executive (Economic Development), the Charter County of Wayne (Michigan), *1998-2004*
(local government, 11th largest U.S. County by population)

-Directed award-winning business attraction and retention efforts for local unit of government

President and CEO, Greater Detroit BIDCO, *1995-1998*
(minority-owned business loan fund and community development financial institution)

-Oversaw operations of the only loan fund for minority-owned businesses in the State of Michigan and transitioned the organization to a full-service community development financial institution (CDFI). The CDFI also managed a minority business development center.

Vice President
Comerica Bank, *1986-1995*
(top 40 U.S. financial holding company)

-Served as corporate lender managing a portfolio of Fortune 500 client relationships. Additional executive experience as credit officer responsible for loan underwriting review and approvals.

EDUCATION
Florida A & M University, B.S. Business Administration
Louisiana State University Graduate School of Banking, Diploma with honors
Certified Small Business Development Consultant, Grand Valley State University

COMMUNITY SERVICE
-Past Board Chair, Conservancy for Cuyahoga Valley National Park
-Board Chair, Cleveland Restoration Society
-Board Member, LAND Studio