Department of Public Utilities **Ord. No. 576-2022**

Request for Legislation

Authorizing the Director of Public Utilities to exercise the first option to renew Contract No. PS2020-165 with One Call Concepts Locating Services, Inc., to provide services to locate and mark underground utilities for the Department of Public Utilities (DPU).

Background/Purpose:

Ohio Revised Code 3781, Ohio's Damage Prevention Law, requires all owners of underground utilities to mark their infrastructure (typically with spray paint and flags) within 48 hours of a request from an excavator who intends to dig in the public Right of Way. The Ohio Utilities Protection Service (OUPS) is the clearinghouse for these requests, and manages these requests through an online ticketing system. The utilities within DPU are members of the OUPS system. DPU receives approximately 170,000 ticket requests to mark per year.

The Department of Public Utilities on behalf of the Divisions of Water, Cleveland Public Power and Water Pollution Control currently has a contract with One Call Concepts Locating Services, Inc. to provide locating and marking of underground utility infrastructure and related activities.

The primary purpose of this request for legislation is to continue the services from One Call Concepts as specified in contract PS2020-165. Executing the first renewal of the contract in 2022 allows the Department of Public Utilities to continue locating and marking underground utility infrastructure.

One Call Concepts Locating Services, Inc. was the lowest bidder two years ago by a significant amount, has been performing very well technically and administratively, has embraced developing a strong cooperative relationship with DPU, and is delivering a quality work product at competitive rates.

Scope of Work / Commodities / Services:

This contract provides various services, including receiving and responding to OUPS tickets, reviewing maps, documents and GIS information, and locating and marking underground utility infrastructure.

Justification / Urgency:

The current contract expires September 30, 2022. Executing the first renewal of the contract in 2022 allows the Department of Public Utilities to continue progress and make enhancements to the utility marking program. The consultant has agreed to the original contract fee table and they continue to meet or exceed the OEO goal of 10% CSB participation.

There is an extremely steep learning curve for a new vendor getting this contract. Several months are required for the vendor to get acclimated to and ingest the tens of thousands of background drawings necessary to properly mark the underground utilities, and to properly make those drawings available in their mobile IT system for their field technicians. Additionally, they need to adapt to and ingest CWD's GIS system with its millions of assets, and they need to integrate their IT system with the Ohio OUPS ticketing system. Finally, they need to learn about dealing with the 80 communities within CWD's service area, and with the other local utilities. All of these initial ramp-up activities require significant

hand-holding and resources from DPU staff, and is the principal reason the Department of Public Utilties thinks it is in the city's best interest to continue utilizing One Call Concepts for at least one more year.

Anticipated Costs and Funding Source:
The estimated cost for the first option year is $1,550,000.00. Funding will be from 2023 operating funds, in the amount of $1,250,000.00 for Division of Water, $100,000.00 for Cleveland Public Power, and $200,000.00 for Water Pollution Control.

Schedule or Term of Contract:
Legislation is to lead to the first one-year renewal available under Ordinance 129.294 (d), with another one-year option exercisable by the Director of Public Utilities.

Current Contract:

Vendor Information	Services/Work performed (current contract)	Contract Info	CSB/FBE Participation
One Call Concepts Utility Locating Services, Inc. 7223 Parkway Drive, 200 Hanover, MD 21076	Locating and marking underground utility infrastructure and related activities	- Contract No. PS2020-165 - Awarded Amount: $3,546,210.00 - Contract Expiration Date: September 30 2022	Goal = 10% Actual = 10%

Previous Contract

Vendor Information	Services/Work performed (current contract)	Contract Info	CSB/FBE Participation
One Call Concepts Utility Locating Services, Inc. 7223 Parkway Drive, 200 Hanover, MD 21076	Locating and marking underground utility infrastructure and related activities	- Contract No. PS2016-071 - Awarded Amount: $3,583,000.00 - Contract Expiration Date: June 19, 2020	Goal = 10% Actual = 10%

Amounts spent to date by division:

Division	2021 Spending
Water	$1,136,631.20
WPC	$191,186.09
CPP	$87,879.91
Total	$1,415,697.20

Cleveland Small Business (CSB) Participation on the Current Contract(s):
The Cleveland Small Business (CSB) goal on this contract is 10%. Maria Heckman & Associates, Inc. will continue to meet or exceed the OEO goal of 10% CSB participation.