

Request for Legislation

An ordinance to authorize the Department of Public Utilities to enter into one or more contracts with AT&T to maintain existing and add new network telecommunication services. Legislation is to lead to a direct award contract for the term of one year, with four one-year options to renew, the second of which requires additional legislative authority. Funds for the first year will be covered from the general operating funds from CWD, CPP, WPC and Public Utilities (ORC) and annual appropriations will be made annually from free balance for option years 2, 3, 4 and 5.

Background/Purpose:

DPU is in the process of upgrading its network and telecommunications system. DPU is requesting to maintain existing services and add additional services as they are required to upgrade, consolidate, and standardize the phone system and network among all of the DPU Divisions. The AT&T contract currently in place does not allow for these new additional services. Over time, these new services will replace many of the existing services on the current AT&T contract and will lower the total cost of the services provided by AT&T. Other City Departments will be able to utilize the volume pricing offered to DPU.

Scope of Work/Commodities/Services:

To enter into a contract with AT&T to pay monthly invoices for existing and new network telecommunication services for:

PROPOSED AT&T SERVICES

- ADE
- IPFlex
- ADI
- ASE Classic
- ASEoD
- AVPN IBM Cloud and WWAN
- Netbond IBM Cloud
- ORC Radio Opteman
- Other services to be determined as needed

Justification/Urgency:

AT&T provides telecommunication and data services to the DPU. These services are critical to the operations of DPU for network and communications for the dozens of locations throughout Northeast Ohio. Some components on the Network/Telecommunications upgrade require these services to be

in place. Additionally, these services will replace some of the existing services already provided by AT&T reducing our overall cost for these types of services.

Anticipated Costs and funding source:

The cost for these services is variable based on DPU’s ability to increase and decrease speeds, which is determined by business need. The estimated cost is up to \$94,232 per month or \$1,130,784 per year and \$5,653,920.00 over the life of the 5-year contract. Funds for the first year will be covered from the general operating funds from CWD, CPP, WPC and Public Utilities (ORC) and annual appropriations will be made annually from free balance for option years 2, 3, 4 and 5.

Year	CWD Fund 52	CPP Fund 58	WPC Fund 54	ORC (Radio) Fund 50	TOTALS
Year 1	\$701,086.08	\$237,464.64	\$79,154.88	\$113,078.40	\$1,130,784.00
Year 2	\$701,086.08	\$237,464.64	\$79,154.88	\$113,078.40	\$1,130,784.00
Year 3	\$701,086.08	\$237,464.64	\$79,154.88	\$113,078.40	\$1,130,784.00
Year 4	\$701,086.08	\$237,464.64	\$79,154.88	\$113,078.40	\$1,130,784.00
Year 5	\$701,086.08	\$237,464.64	\$79,154.88	\$113,078.40	\$1,130,784.00
Total:	\$3,505,430.40	\$1,187,323.20	\$395,774.40	\$565,392.00	\$5,653,920.00

Schedule or Term of Contract:

Legislation is to lead to a direct award contract for the term of one year, with four one-year options to renew, the second of which requires additional legislative authority.

Current Contract(s):

Vendor Name	Vendor Address	Vendor Contact	Contract Info
AT&T (Formerly SBC Global Services)	PO Box 1838 Saginaw, MI 48605	Scott Maurer 216-571-0423	CT 2001 PS2017-091 Expires 05/22 Contract Amount \$3,750,000

CSB Participation on the Current Contracts:

Goals: 0%; Actual CSB Participation: 0%

If there is no CSB participation, explain why here:

CSB participation goals were waived by OEO.

Previous Contracts:

Vendor Name	Vendor Address	Vendor Contact	Contract Info
AT&T (Formerly SBC Global Services)	PO Box 1838 Saginaw, MI 48605	Scott Maurer 216-571-0423	AM67779A Expires 2017 Contract Amount: \$4,711,618.14