



CLE CLEVELAND HOPKINS
INTERNATIONAL AIRPORT

BKL CLEVELAND BURKE
LAKEFRONT AIRPORT

The Honorable Blaine A. Griffin
President – Cleveland City Council
601 Lakeside Avenue, Room 216
Cleveland, OH 44114

RE: Legislation for Passage – October 9, 2023

Dear Council President Griffin:

I am writing to ask your support for the passage of the legislation described below at the **City Council Meeting scheduled for Monday, October 9, 2023.** The legislation is as follows:

- Ord No. TBD-2023 Amendment to Contract No. MA RC2019-87 Nachurs Alpine Solutions, LLC

In addition, I am requesting that the Council consider for introduction and passage under suspension of legislation.

Authorizing the Director of Port Control to amend contract MA RC2019-87 with Nachurs Alpine Solutions, LLC to provide potassium acetate (Alpine RF-11) and sodium formate, at a recalculated price; and to extend for a period of six months.

This request for passage under suspension is necessary to bridge the gap between the current contract expiring and a new contract being executed. Deicing chemicals are a necessity for the safety and operation of the airfield during the winter months.

I appreciate your support and understanding in moving this project forward. If you have any questions, please contact me at (216) 265-6022.

Sincerely,

A handwritten signature in black ink, appearing to read "Bryant L. Francis".

Bryant L. Francis, C.M.
Director of Port Control

cc: All Members of Council, Patricia J. Britt, City Clerk, Clerk of Council, Ryan Puente, Bradford Davy, Austin Davis



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To: Mark Griffin
Director of Law

BM From: Bryant L. Francis, C.M.
Director of Port Control

Date: Tuesday, September 26, 2023

Re: Amend CT MA RC2019-87 with Nachurs Alpine Solutions, LLC

Please consider this a formal request on behalf of the Department of Port Control to prepare legislation to amend contract MA RC2019-87 with Nachurs Alpine Solutions, LLC to provide potassium acetate (Alpine RF-11) and sodium formate at a recalculated price; and to extend for a period of six months.

Feel free to contact Erin Conroy at (216) 265-3321 with questions.

Department of Port Control

Ordinance No.: TBD-2023

Executive Summary

The Department of Port Control (“Department”) is requesting authority to amend contract MA RC2019-87 with Nachurs Alpine Solutions, LLC to provide potassium acetate (Alpine RF-11) and sodium formate at a recalculated price; and to extend for a period of six months.

Background/Purpose:

The Department of Port Control (“DPC”) is required to maintain all taxiways and runways free and clear of accumulations of snow and ice during the winter season. To ensure these safe operations the chemicals Alpine RF- 11 (Potassium Acetate) and Sodium Formate are used for deicing purposes.

Justification:

Contract No. MA RC2019-87 expires on November 24, 2023. In order to bridge the gap between the current contract expiring and a new contract being executed, DPC is requesting a six-month extension, and allowing Nachurs to recalculate their pricing. Deicing chemicals are a necessity for the safety and operation of the airfield during the winter season.

Anticipated Costs:

\$1,000,000

