



City of Cleveland

Justin M. Bibb, Mayor

Ord. No. 160-2025

Department of Economic Development

Thomas S. McNair, Director
601 Lakeside Avenue, Room 210
Cleveland, Ohio 44114-1070
(216) 664-2406

January 30, 2025

The Honorable Blaine A. Griffin
President – Cleveland City Council
601 Lakeside Avenue, Room 216
Cleveland, OH 44114

RE: Legislation for Introduction & Passage – February 3, 2025

Dear Council President Griffin:

I am writing to request your support for **introduction and passage** under suspension of legislation described below at the **City Council Meeting scheduled for Monday, February 3, 2025.** The legislation is as follows:

Job Creation Income Tax Credit—Canon Healthcare USA, Inc. or designee

Authorizing Director of Economic Development and the Director of Finance to enter into a Job Creation Income Tax Credit Agreement with Canon Healthcare USA, Inc or designee.

The company plans to acquire the former IBM building located at 10500 Cedar Avenue in Cleveland's Innovation District within the Opportunity Corridor. This 1.5-acre site, situated at the intersection of E. 105th Street and Cedar Avenue, offers 43,000 square feet of usable space ("Project Site"). Canon intends to invest approximately \$33,675,000 in property acquisition, building improvements, machinery, equipment, furniture, fixtures, and pre-development soft costs. This investment will transform the facility into a state-of-the-art imaging and research center, housing Canon's national headquarters and serving as the base for all its medical product lines. The facility will support research and development of imaging technologies while creating 50 new FTE W-2 jobs at the location with an average salary of \$150,000 and an annual payroll of \$7,500,000.

Introducing and passing this legislation on February 3, 2025, is crucial to enable Canon to quickly secure the Project Site. This project is key to attracting and retaining a major global company like Canon, which will create high-tech jobs, stimulate indirect activity from suppliers and contractors, and revitalize a previously vacant property. Canon's presence can drive innovation in the Health-Tech Corridor, foster collaborations with local universities and startups, and elevate the city's status as a tech and research hub. Additionally, hosting a renowned company like Canon will enhance Cleveland's international profile, attracting further investment and partnerships.

I appreciate your support and understanding of our interest in moving this project forward in February. If you have any questions, please contact me at (216) 664-3681.

Sincerely,

Thomas S. McNair, Director

Department of Economic Development

cc: All Members of Council, Nancy Lanzola, City Clerk, Clerk of Council, Ryan M. Puente, Chief of Government Affairs, File