

Division of Office of Radio Communications

Request for Legislation

Authorizing the purchase of one or more requirements contracts, by *direct award* for Motorola Solutions Inc. to continue the operation and maintenance of the City of Cleveland's Motorola 800 MHz Project 25 radio system. This request ensures the ongoing operation and maintenance of the City of Cleveland 800 MHz Project 25 radio system including; Infrastructure repair, support & upgrade, Software and Firmware upgrades, Radio Subscriber repair and service, Subscriptions, Training, Equipment Purchases, Labor, and Supplies. Motorola Solutions Inc. is the sole manufacturer and sales representative of the system, and the system components already procured for the system under ordinance 652-11.

Background / Purpose:

The Office of Radio Communications is requesting legislation to authorize the purchase of equipment and services necessary to ensure the uninterrupted operation and maintenance of the City of Cleveland Motorola 800 MHz Project 25 radio system including; Infrastructure repair, support and upgrade, Software and Firmware upgrades, Radio Subscriber repair and service, Subscriptions, Training, Equipment Purchases, Labor, and Supplies. The City will use a Direct Requirement Contract to provide for the equipment, supplies, specialized tools, software/firmware computer equipment, training installation and maintenance of the system.

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The Office of Radio Communications comprises of 11 main (simulcast) sites, 3 repeater sites, 7 dispatch sites, and over 7000 (current) radio users servicing the City of Cleveland Public Safety, Public Service, Utilities, Sheriff, and outside Communities who rely on uninterrupted communication 7x24, 365 days per year. These radio sites and dispatch locations provide Mission Critical voice and data communications for twenty-three City of Cleveland Agencies, and more than 15 outside Public Safety agencies within Cuyahoga County.

Scope of Work / Commodities / Services:

This direct requirement contract with Motorola Solutions Inc. is needed to continue to provide reliable service for the Mission Critical voice services. Term of the contract will be five (5) years.

The Mission Critical voice communications will be negatively affected or lost by lack of ongoing maintenance and repair services to the City of Cleveland as well as other outside communities who currently rely on the City of Cleveland 800 MHz radio system for their day to day operations. The City has already procured the system and all related components through contacts issued under ordinance 652-11. This contract will allow the Department of Public Utilities, Office of Radio Communications to continue to operate and maintain the system and remain the central point for coordinating all purchases and maintenance services for the City of Cleveland; as well as provide the necessary training for the City of Cleveland employees as the system evolves over the period of this contract. This maintenance contract will ensure the necessary upgrades to the radio infrastructure to keep the infrastructure consistent with the most current system release, as well as provide for all hardware necessary to perform the upgrades; truly keeping this system up to current specifications.

Justification / Urgency:

Located in the Department of Public Utilities, the Office of Radio Communications has been maintaining the 800 MHz radio systems of Cleveland since its inception in 1992. The new system implemented under this council's approval will require an ongoing operations and maintenance contract. Based on the system implementation contract Motorola Solutions Inc. was required to lock in and provide fixed prices for the services requested under this ordinance.

Anticipated Costs and Funding Source:

This requirement contract is estimated to cost \$13,597,522.00 over a five (5) year period. Operating Funds will be used as appropriate to the procurement being made by the Office of Radio Communications

Schedule or Term of Contract:

Legislation is to lead to a Direct Requirement Contract for the term of five (5) years for procurement, installation, training, upgrades, subscriptions and maintenance of the Motorola 800 MHz Project 25 Radio Communications Network

Current Contract(s):

Vendor Name	Vendor Address	Vendor Contact	Contract Info
Motorola Solutions Inc.	12430 Plaza Dr. Parma, OH 44130	Matthew Marino	- Contract #RCD 2019-0013 (Direct Award 5 year) - Awarded Amount: \$11,539,468 - Contract Expiration Date: 12/6/2024

Cleveland Small Business (CSB) Participation on Current Contracts:

CSB/MBE/FBE participation goals: 20% CSB Actual 0% CSB

If there is no CSB, MBE, or FBE participation, explain why here:

Motorola Solutions Inc. is a sole source vendor for the already implemented City of Cleveland system. The services provided under this contract will be provided by Motorola Solutions Inc. a company completely committed to a diverse workforce. Since the Service Center employees are all employees of Motorola Solutions Inc. Motorola Solutions can't commit to any participation goals due to its ever changing workforce as a company.

Previous Contract(s):

Vendor Name	Vendor Address	Vendor Contact	Contract Info	MBE / FBE Participation (Actuals)
Motorola Solutions Inc.	12430 Plaza Dr. Parma, OH 44130	Matthew Marino	- Contract #RCD 2014-0122 (Direct Award 5 year) - Awarded Amount: \$9,513,016.80 - Contract Expiration Date: 10/31/2019	MBE: % FBE: % N/A, No Goals: <input type="checkbox"/> Explain why: Specialized parts and equipment