

Division of Water

Request for Legislation

**An ordinance to authorize the Division of Water to enter into a direct requirement contract with BissNuss Inc. for the purchase of proprietary equipment and services to maintain and replace components of various chemical feed and related systems, for a term of two years.**

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**Background/Purpose:**

The Division of Water has four drinking water plants and several water distribution facilities. The operation and integrity of these systems is critical to the production and supply of potable water to Cleveland and neighboring communities. Normal operations subjects equipment to mechanical, electrical and chemical degradation. If maintenance and refurbishment are not performed, the capacities of the water system become reduced and degraded.

**Scope of Work/Commodities/Services:**

This direct requirement contract will be used to maintain and replace components including but not limited to valve parts, process scale parts, sensors, pump parts, chemical feed equipment parts, proprietary computerized hardware, training, and computer firmware updates.

Several manufacturers have authorized BissNuss to be their sole representative and supplier of proprietary equipment and services in the Northeast Ohio area. CWD is requesting authority to purchase proprietary equipment manufactured by and related services provided by:

- Evoqua Water Technologies
- LLC, Force Flow Inc.
- ASCO, Inc.
- Gastronics, Inc.
- Acrison
- Jim Myers and Sons, Inc.
- BNR, Inc.
- Enviropax, Inc.
- Henry Pratt, Inc.
- Ross Valves, Inc.
- ITT Fabrivalve, Inc.
- Milton Roy Americas
- Cla-Valve, Inc.
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**Justification/Urgency:**

Several manufacturers have authorized BissNuss to be their sole representative and supplier of proprietary equipment and services in the Northeast Ohio area. This direct requirement contract with BissNuss, Inc. is to continue to provide these proprietary equipment and services.

**Anticipated Costs and funding source:**

The direct requirement contract with BissNuss, Inc. is estimated to cost \$1,200,000.00 over a two-year period. Operating or Capital Funds will be used as appropriate to the procurement being made.

Year 1 = \$600,000.00

Year 2 = \$600,000.00

**Schedule or Term of Contract:**

This legislation will lead to a new contract for a term of two years.

**Current Contract(s):**

<b>Vendor Company Name</b>	<b>Vendor Address/Contact</b>	<b>Services/Work performed</b>	<b>Contract Info</b>
BissNuss, Inc.	28901 Clemens Road Suite 115 Westlake, OH 44145 Kenneth J. Rogozinski	Maintain, refurbish and repair chemical feed systems	Contract #: D2018-11 Awarded Amt.: \$1,200,000.00 Contract Exp. Date: 02/21/2021 Expended to Date: \$566,968.68

**CSB Participation on the Current Contracts:**

**Goals: 20%; Actual CSB Participation: 0%**

**If there is no CSB participation, explain why here:**

The goal set for above contract was waived, because it was impractical to subcontract portions of the contract. Due to the nature of this contract, there are no subcontracting opportunities.

**Previous Contracts:**

<b>Vendor Company Name</b>	<b>Vendor Address/Contact</b>	<b>Contract Info</b>	<b>CSB Participation (OEO Actual %'s)</b>
BissNuss, Inc.	28901 Clemens Road Suite 115 Westlake, OH 44145 Kenneth J. Rogozinski	Contract #: D2014-128 Awarded Amt.: \$275,000.00 Contract Exp. Date: 11/03/2018	N/A
BissNuss, Inc.	28901 Clemens Road Suite 115 Westlake, OH 44145 Kenneth J. Rogozinski	Contract#: 2012-052 Award Amt.: \$164,000.00 Contract Exp. Date: 8/22/14	N/A