

Request for Legislation

An emergency ordinance authorizing the Director of Public Utilities to contract with OW Investors, LLC dba Mars Company for professional services necessary for testing, maintaining, and upgrading water meters for residential and commercial use. The contract includes acquiring licenses, integrating, and installing system upgrades and providing hardware and software maintenance. Additionally, the ordinance will permit entering into contract or contracts for related equipment, labor, and materials with OW investors, LLC dba Mars Company for one year, with an option to renew for an additional year, exercisable by the Director of Public Utilities.

Background/Purpose:

The Department of Public Utilities (DPU) is requesting to enter into one or more contracts with OW Investors, LLC dba MARS Company to obtain the hardware maintenance (MCC), software maintenance (M3) necessary to test and maintain residential and commercial water meters accurately. This software is utilized by the Meter Operations group to test residential and commercial water meters accurately. Maintenance and accuracy of these meters is required for billing purposes to inform CWD customers of the results. These results are sent to the CWD billing and collection departments. This software is proprietary to Mars Company. MARS Calibration, Maintenance and Support Program, known as MARS Maintenance Calibration Certification (MCC) is a solution designed specifically for the waterworks industry.

OW Investors, LLC dba MARS Company provides the following services:

- Software Maintenance and Licensing - M3 Enterprise software
- Hardware Maintenance- Maintenance Calibration Certification (MCC)

Scope of Work/Commodities/Services:

This will cover support, hardware and software maintenance and professional services outlined in the table below.

	CWD Year 1	CWD Year 2	Totals
M3 Software Maintenance	\$107,136.00	\$115,173.00	\$222,309.00
MCC Hardware Maintenance	\$38,684.00	\$41,586.00	\$80,270.00
Total	\$145,820.00	\$156,759.00	\$302,579.00

Justification/Urgency:

MARS Calibration, Maintenance and Support Program, known as MARS Maintenance Calibration Certification (MCC) is an equipment accuracy and calibration certification solution designed specifically for the waterworks industry. OW Investors, LLC dba MARS Company's software is utilized by the Meter Operations group to test residential and commercial water meters for accuracy. Maintenance and accuracy of these meters is required for billing purposes and also so CWD customers can be informed of the results. These results are sent to CWD billing and collection departments. This software is proprietary to Mars Company.

Anticipated Costs and funding source:

Funds for the first year will be covered by the general operating funds from CWD. Appropriations will be made annually from free balance for future years.

Estimated Grand Total for Year 1	CWD - \$ 145,820.00
Estimated Grand Total for Year 2	CWD - \$ 156,759.00

Hardware/Software maintenance figures are based on estimates provided by OW Investors, LLC dba MARS Company. Software and hardware maintenance amounts are based on quotes from OW Investors, LLC dba MARS Company for required services.

The cost of the contracts and other expenditures authorized shall be paid from Fund Nos. 52 SF 001. DPU will cover the funds for year 1 and will appropriate funds annually.

Schedule or Term of Contract:

Legislation is to lead to a direct award contract or contracts for the term of one year with an additional one-year option to renew.

CSB Participation:

Reason for no CSB participation:

- This is a direct award contract. Sole source, proprietary product. No opportunity for subcontracting.
- DPU-IT will utilize direct award contract with OW Investors, LLC dba MARS Company to provide support for proprietary equipment and services.

Current Contracts:

Vendor Name	Vendor Address	Vendor Contact	Contract Description	Contract Info
OW Investors, LLC dba MARS Company	3925 SW 13 th St. Ocala FL, 34474	Jeff Butt 352-694-7195 jbutt@marswater.com	Hardware maintenance for Cleveland Department of Utilities	Hardware PO 2002 D2022-639 PO Amount: \$35,984.00
OW Investors, LLC dba MARS Company	3925 SW 13 th St. Ocala FL, 34474	Jeff Butt 352-694-7195 jbutt@marswater.com	M3 Software maintenance for Cleveland Department of Utilities	CT PS2023-093 Contract Amount: \$99,652.00

Previous Contracts:

Vendor Name	Vendor Address	Vendor Contact	Contract Description	Contract Info
OW Investors, LLC dba MARS Company	3925 SW 13 th St. Ocala FL, 34474	Jeff Butt 352-694-7195 jbutt@marswater.com	Hardware maintenance for Cleveland Department of Utilities	PO 2002 D2021-123 PO Amount: \$29,746.00
OW Investors, LLC dba MARS Company	3925 SW 13 th St. Ocala FL, 34474	Jeff Butt 352-694-7195 jbutt@marswater.com	M3 Software maintenance for Cleveland Department of Utilities	CT 2002 PS2019*0318 Contract Amount: \$250,582.00